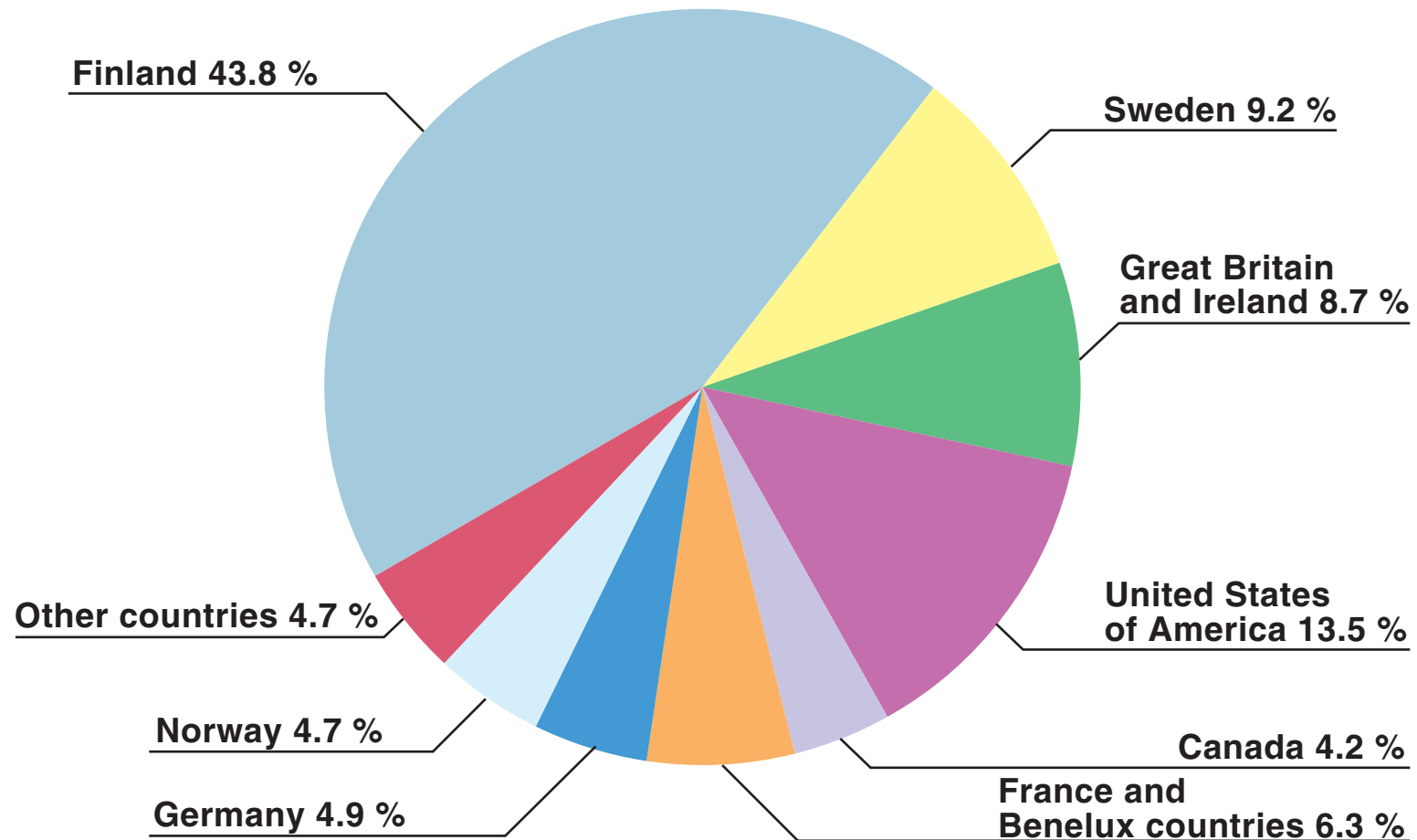


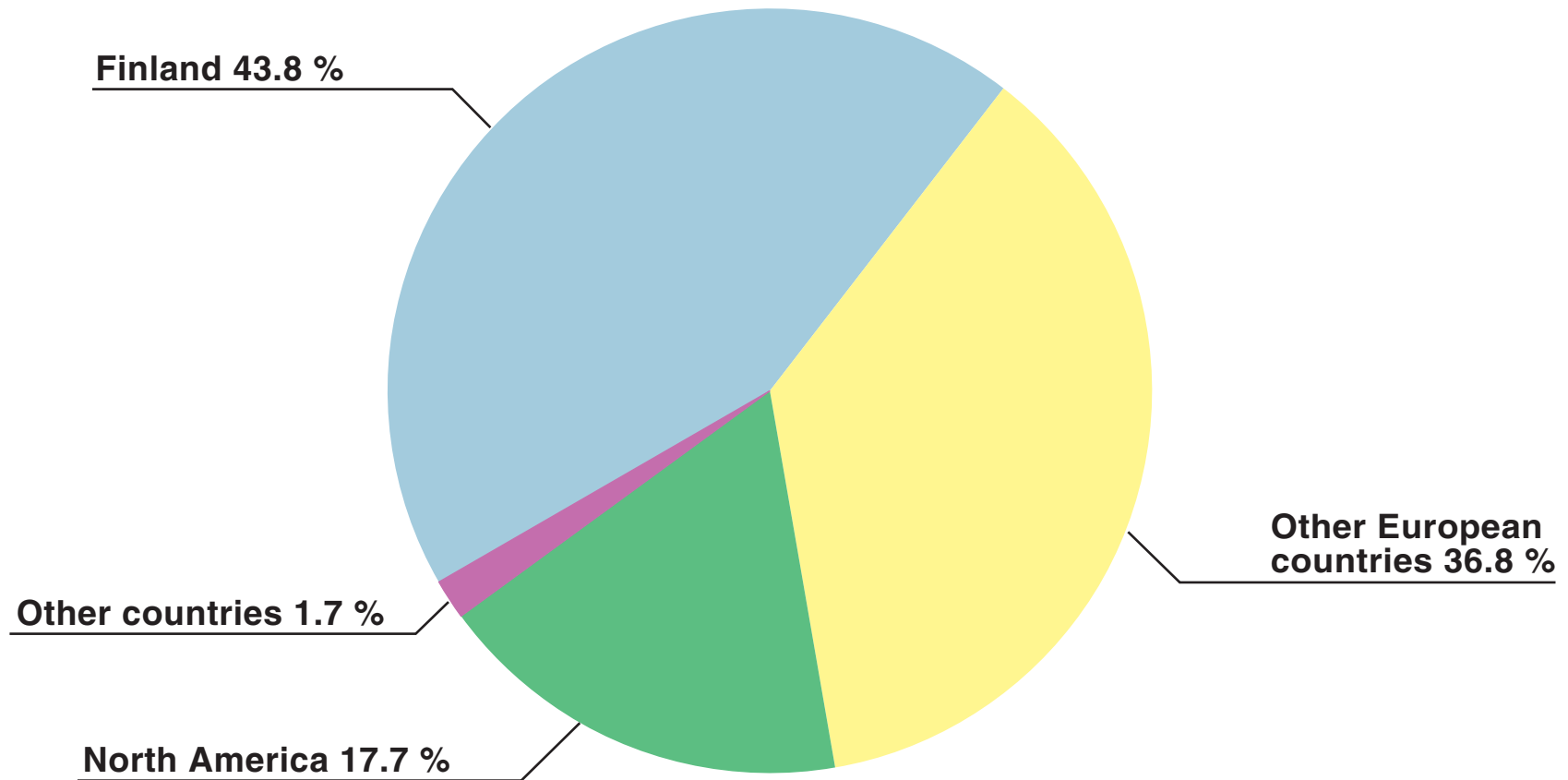


## DISTRIBUTION OF TURNOVER BY MARKET AREA 1–9/2003, %



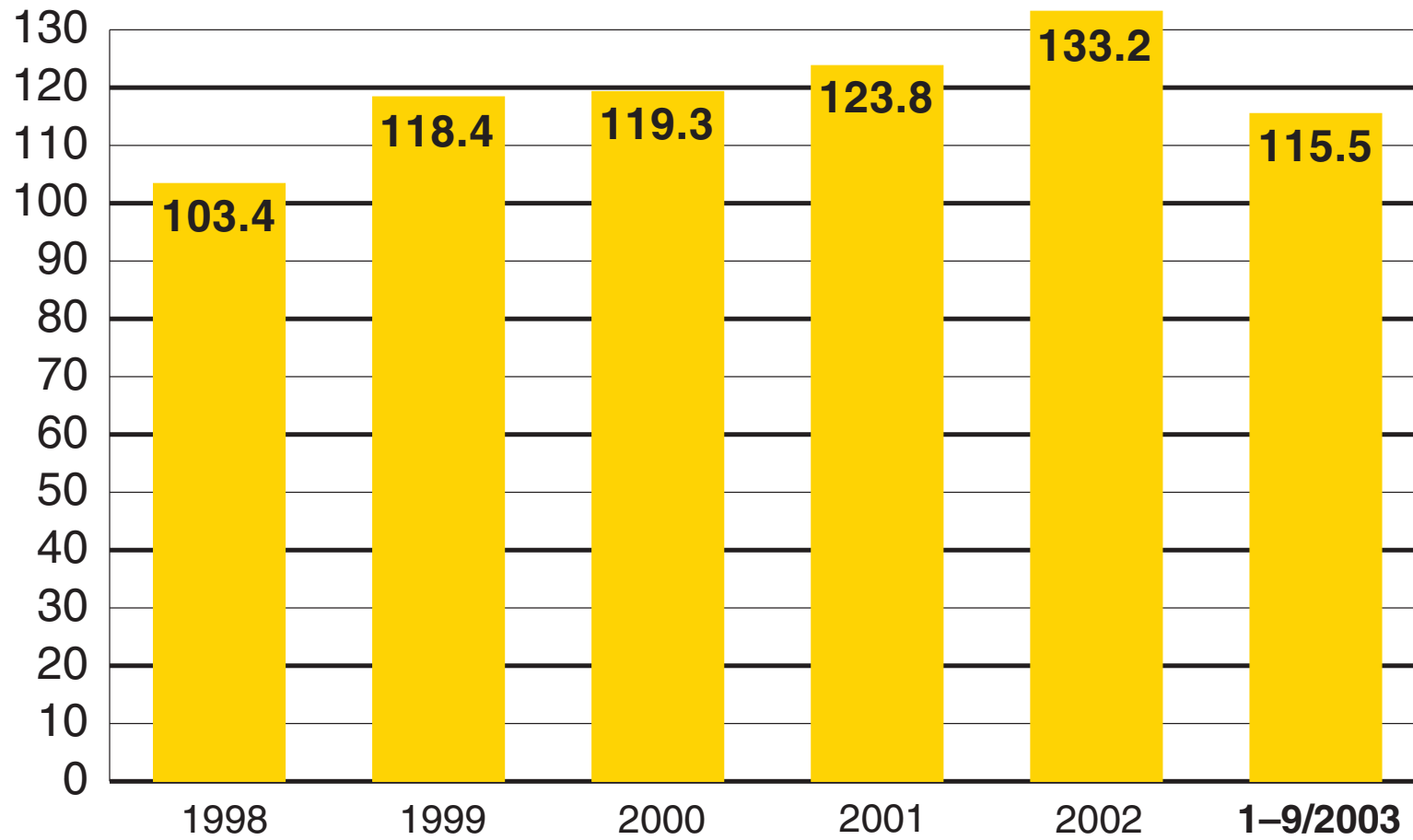


## DISTRIBUTION OF TURNOVER BY MARKET AREA 1–9/2003, %



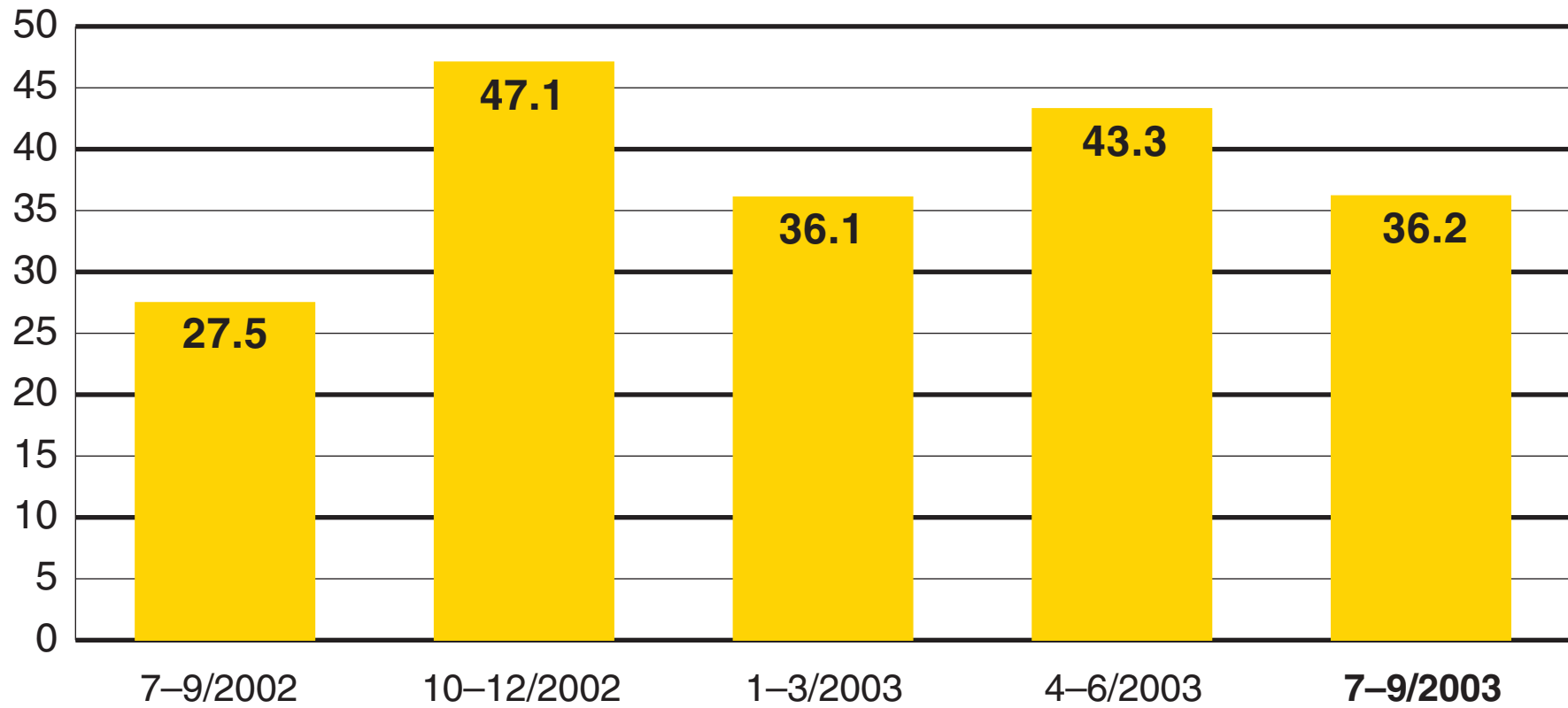
**P O N S S E**

## **TURNOVER, MEUR**



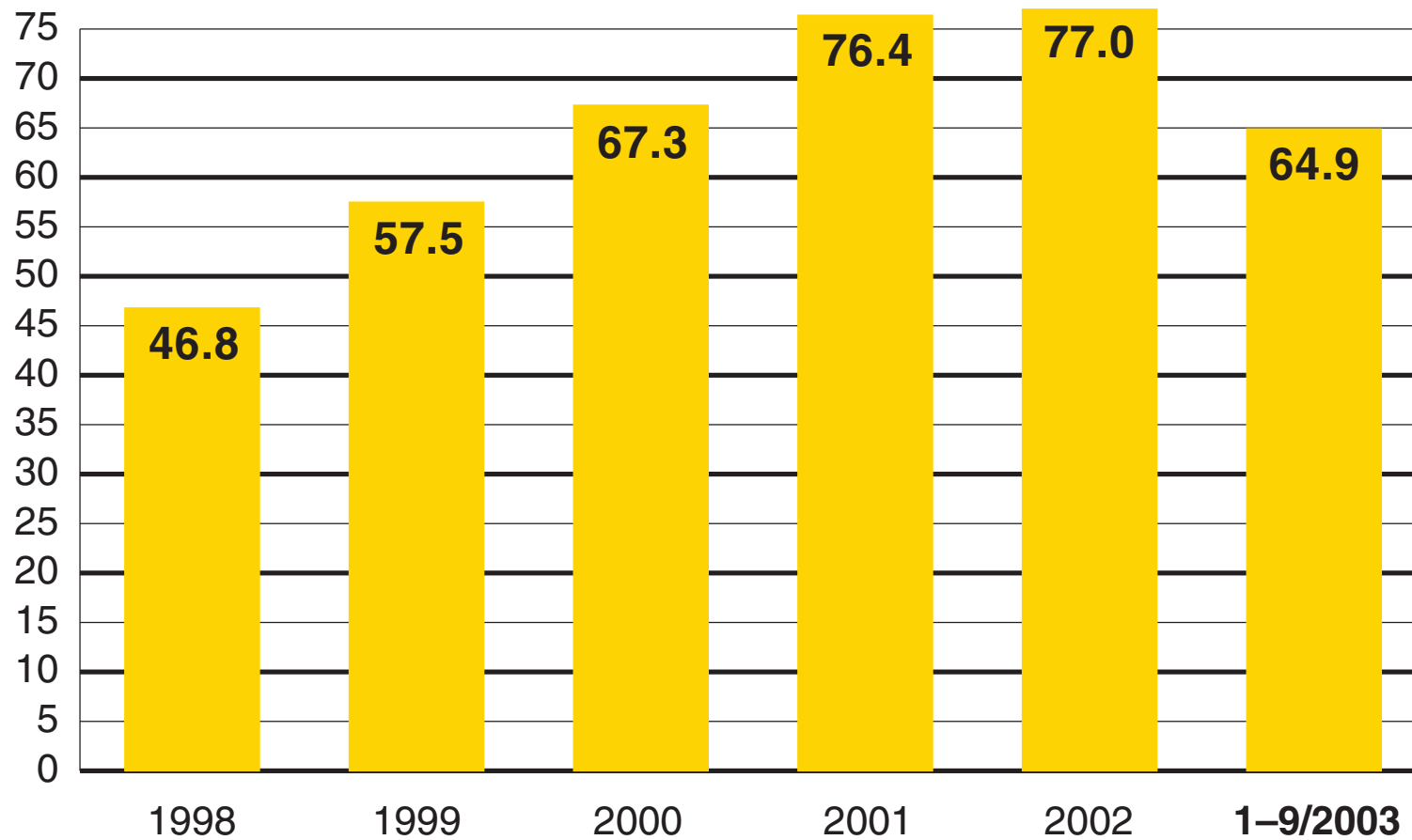
**PONSSE**

## TURNOVER, MEUR



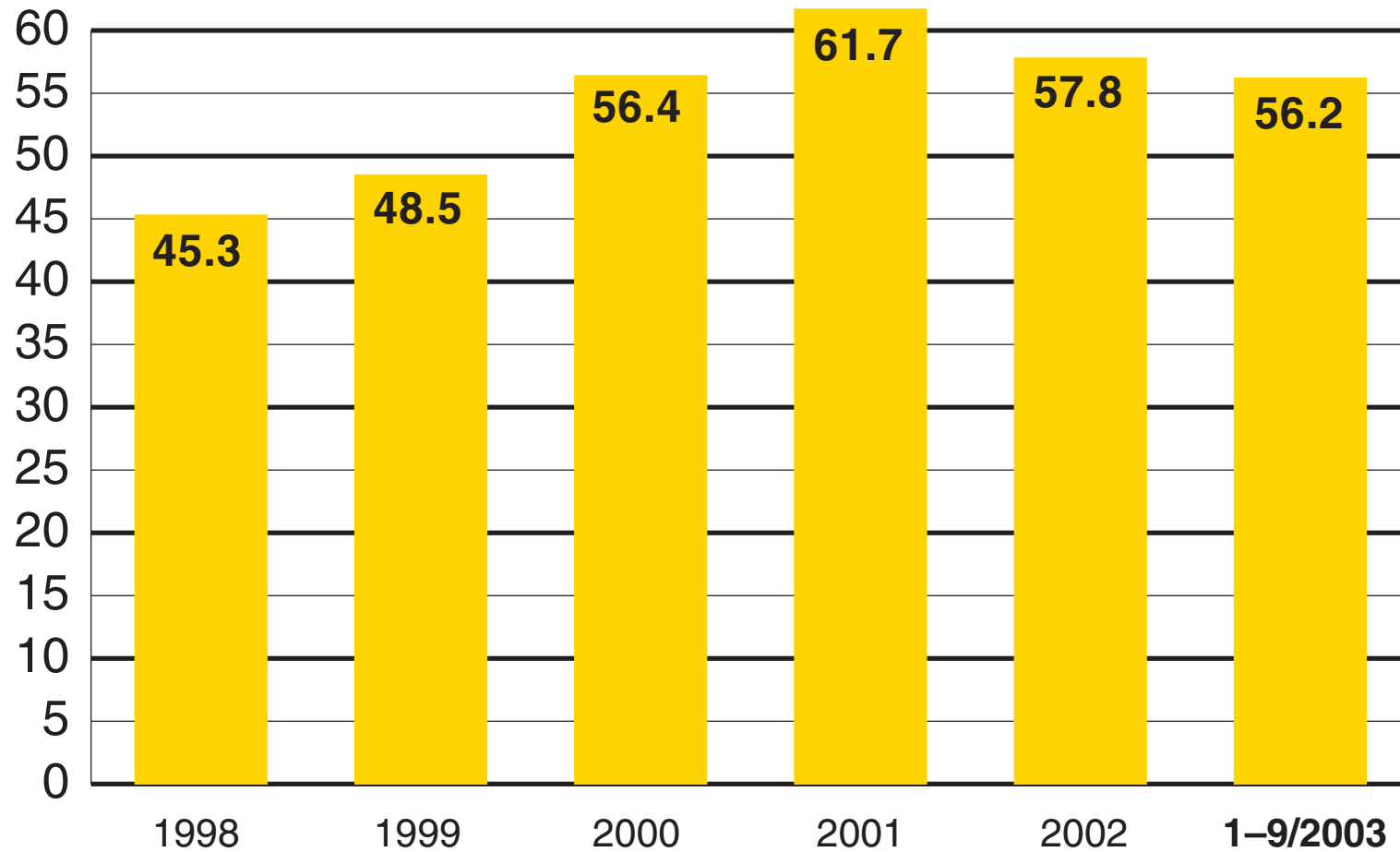
**PONSSE**

## **FOREIGN BUSINESS OPERATIONS AND EXPORTS, MEUR**



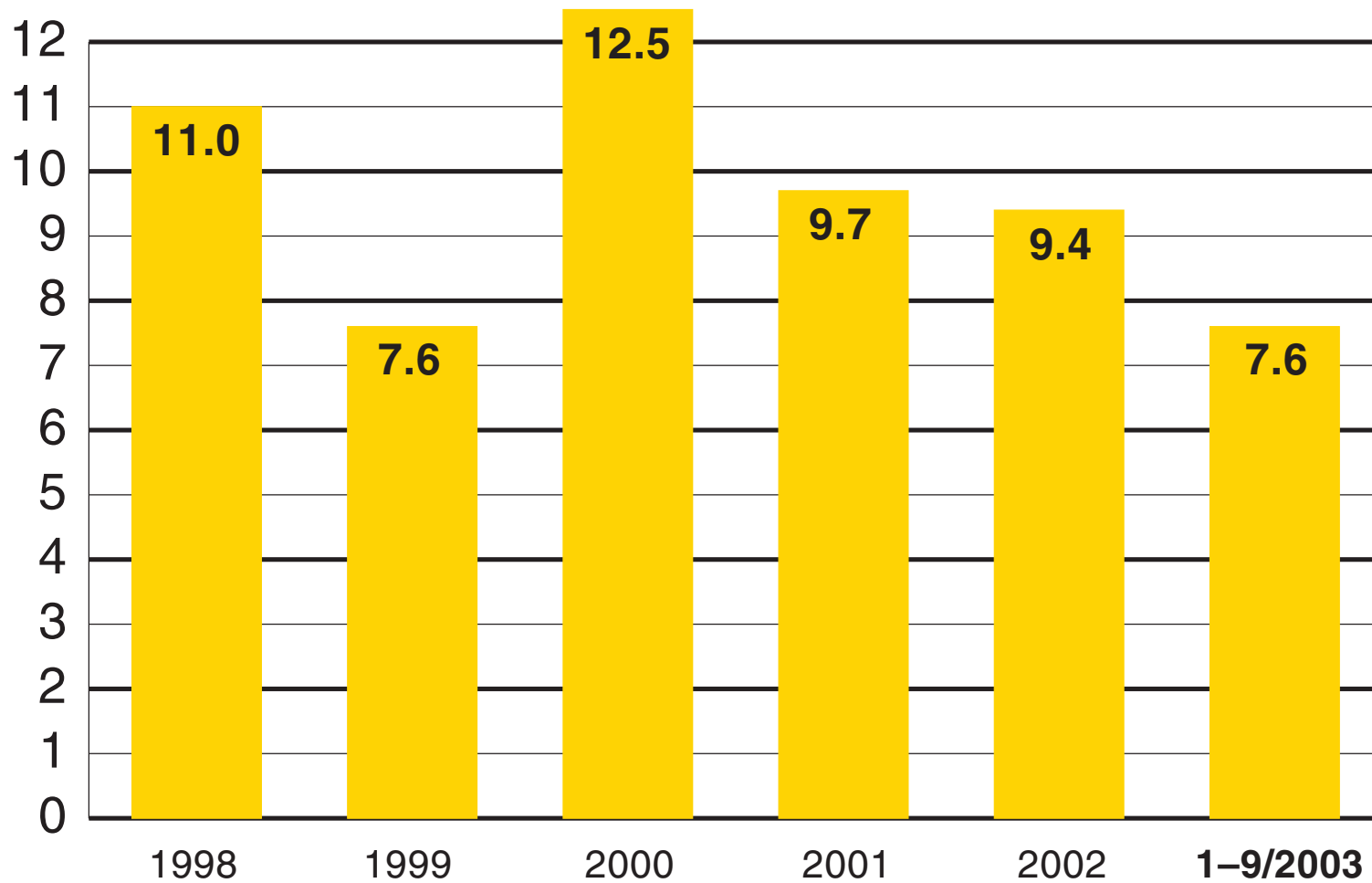
**PONSSE**

## **FOREIGN BUSINESS OPERATIONS AND EXPORTS, %**



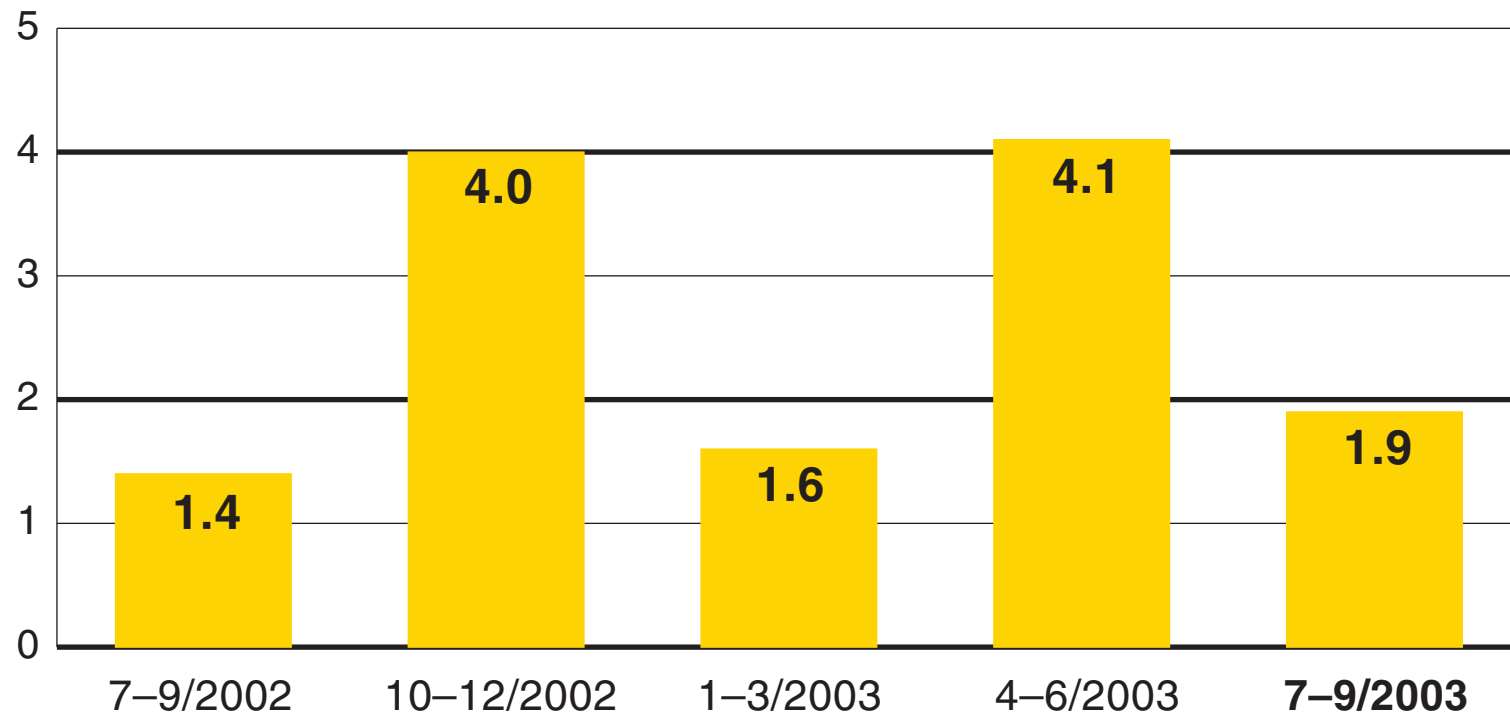


## OPERATING PROFIT, MEUR

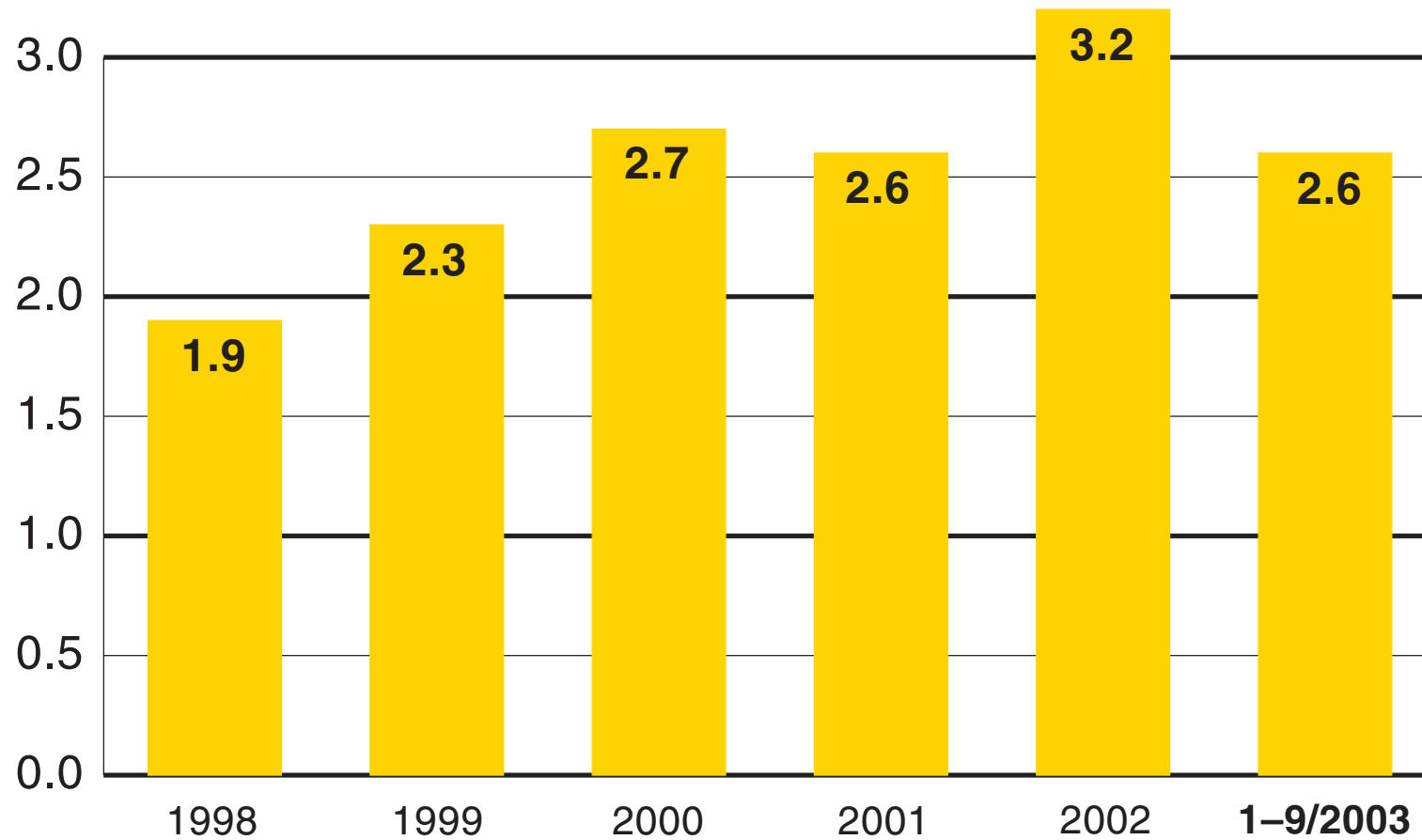




## OPERATING PROFIT, MEUR

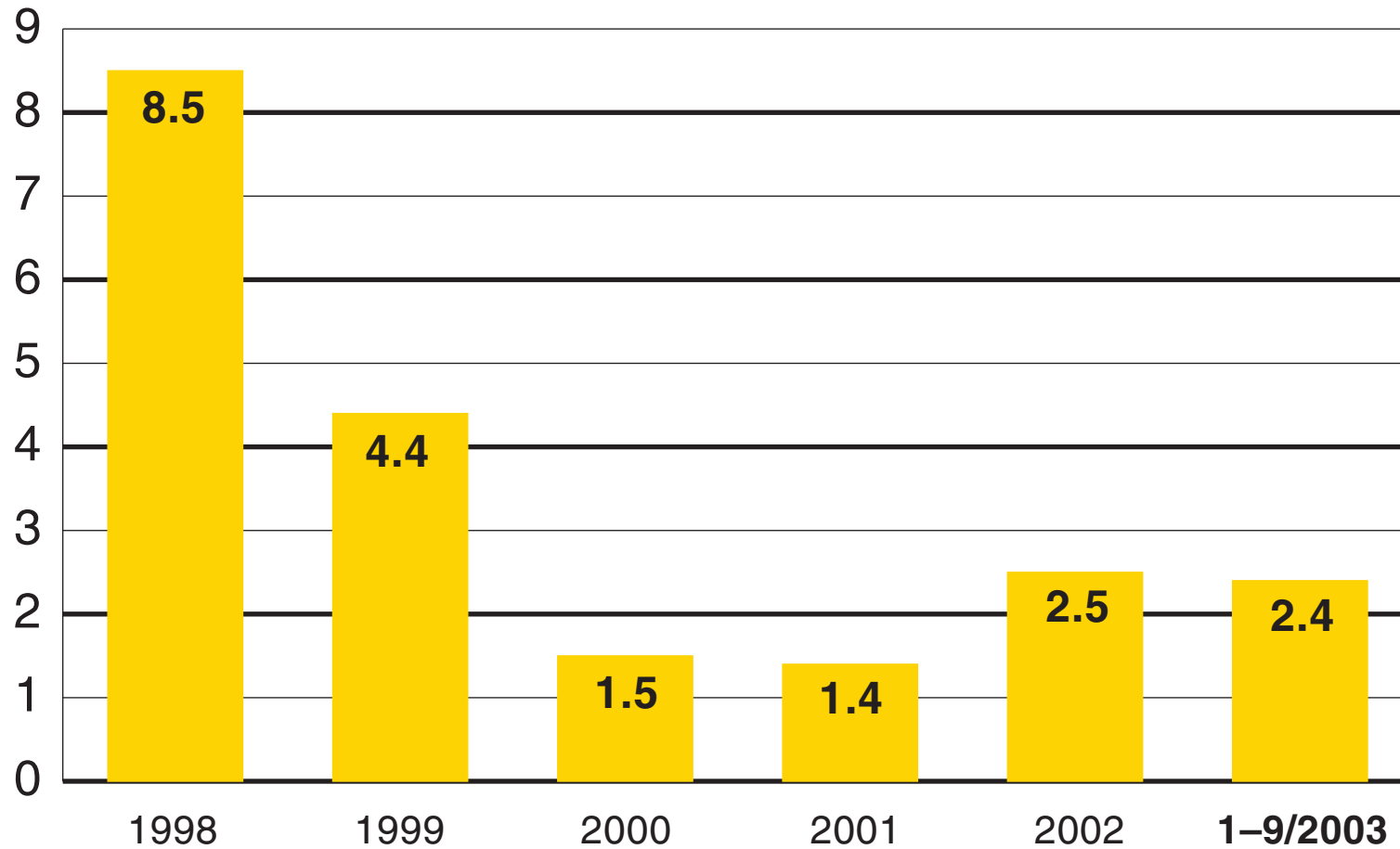


## **RESEARCH AND DEVELOPMENT EXPENDITURE, MEUR**



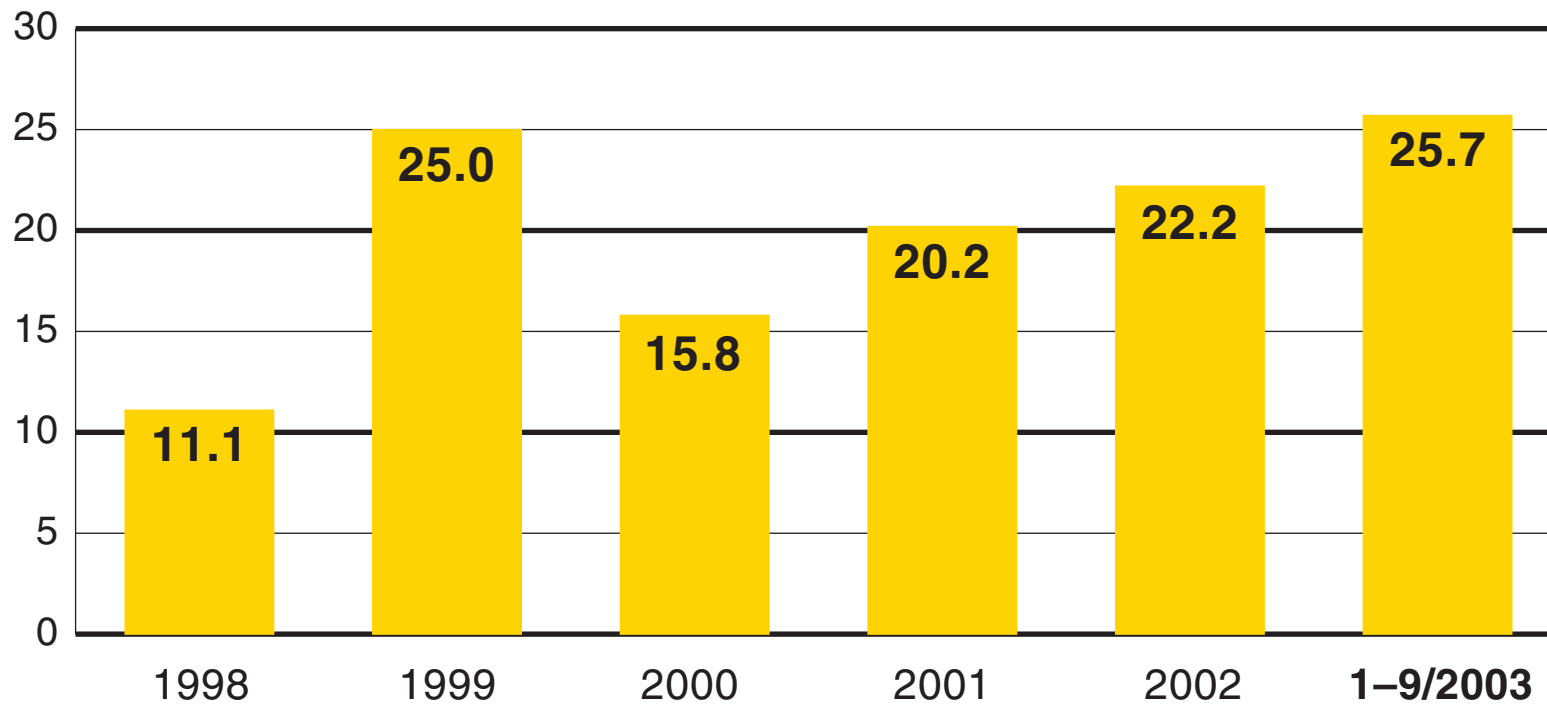
**PONSSE**

## **GROSS CAPITAL EXPENDITURE ON FIXED ASSETS, MEUR**



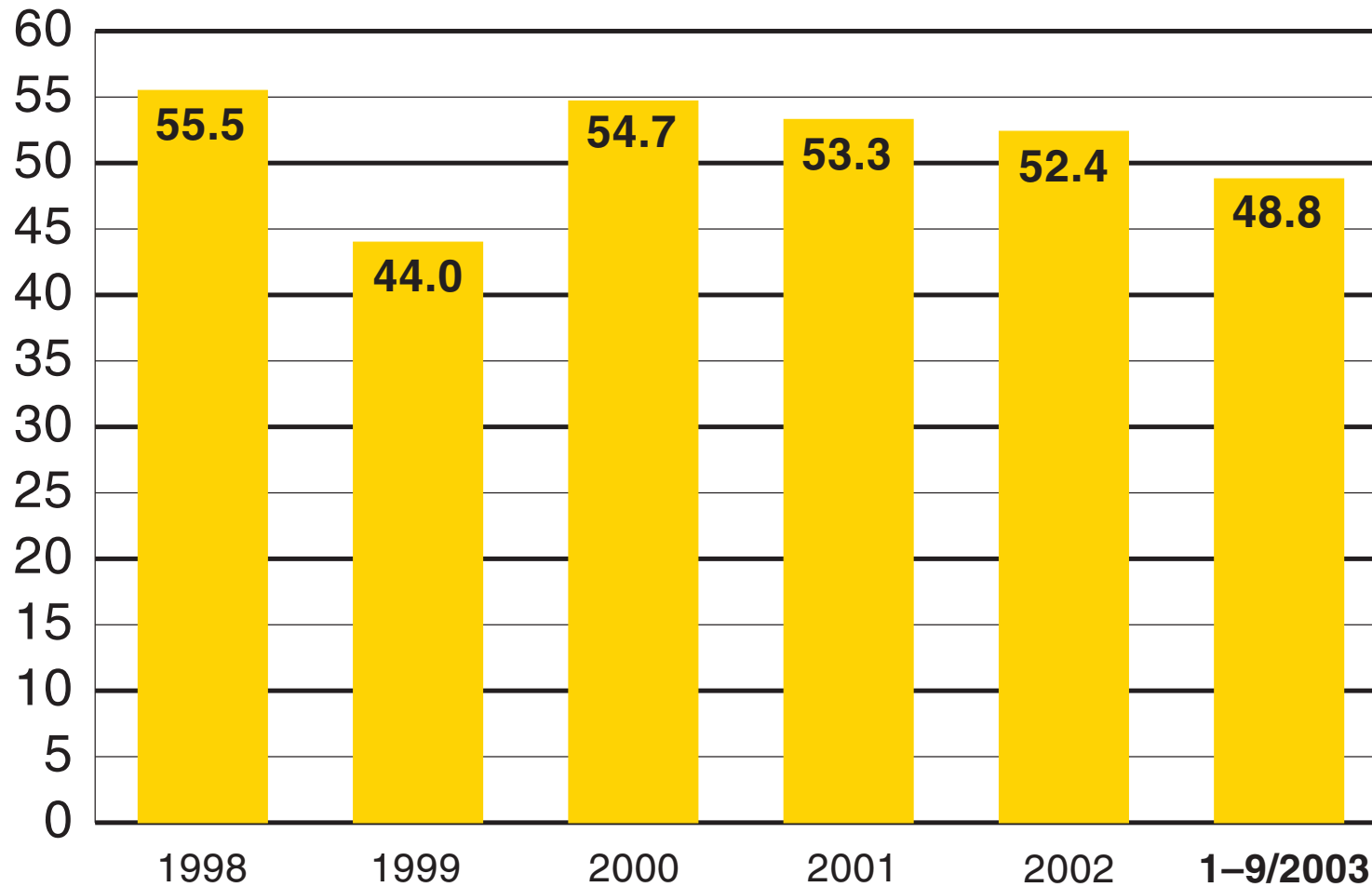


## INTEREST-BEARING LIABILITIES, MEUR



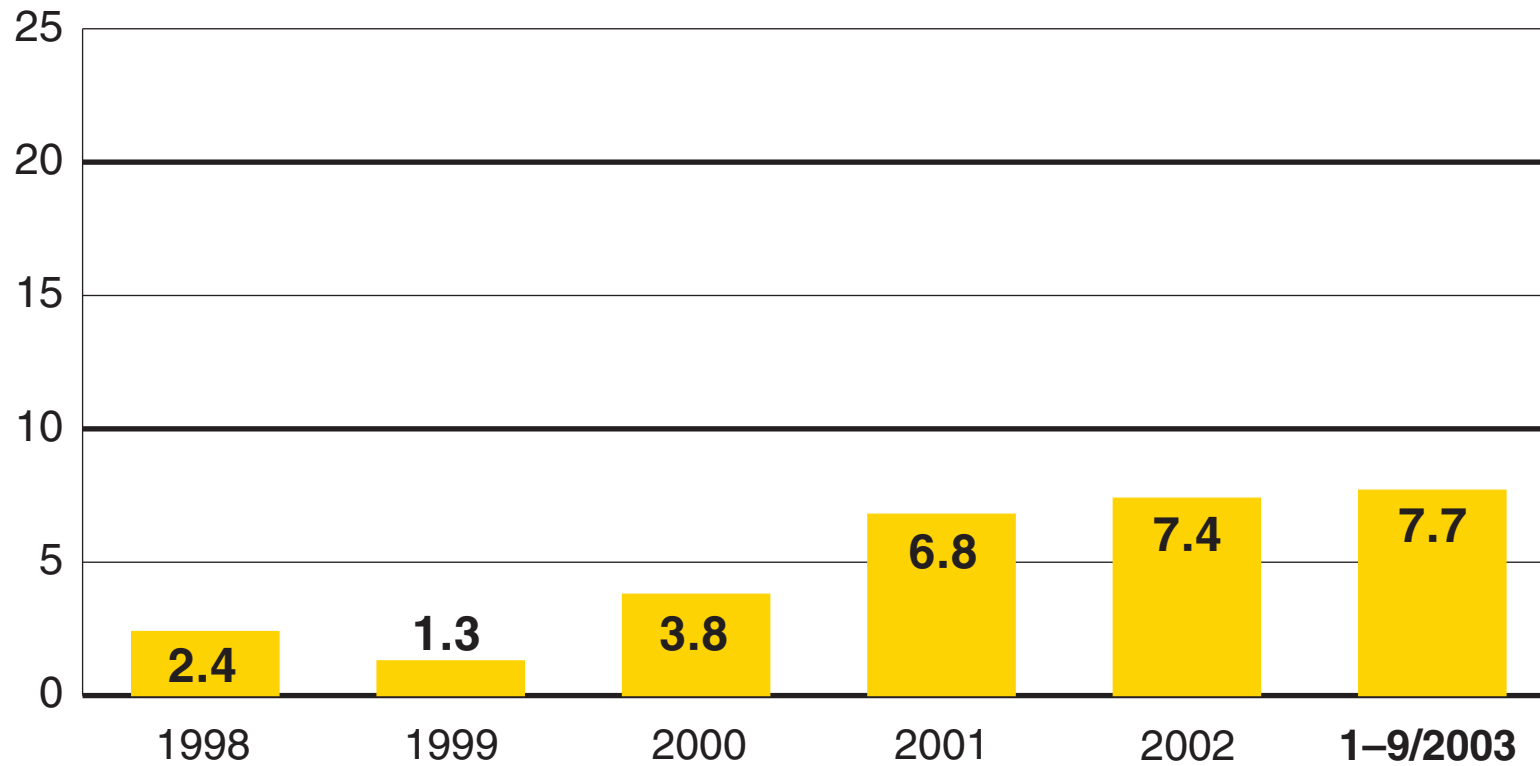
**PONSSE**

## EQUITY RATIO, %



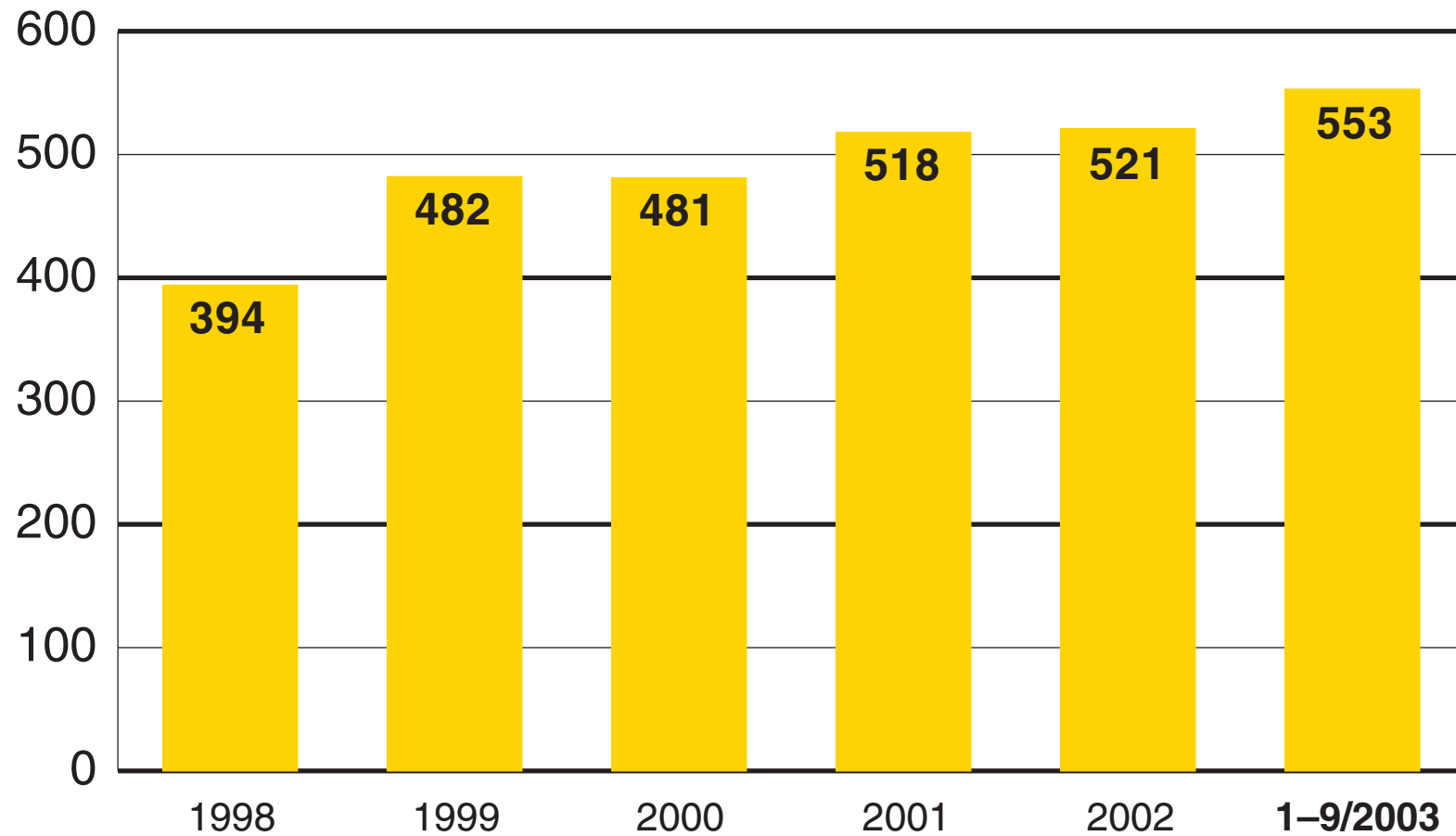


## CUSTOMER AND DEALER FINANCING LIABILITIES, MEUR



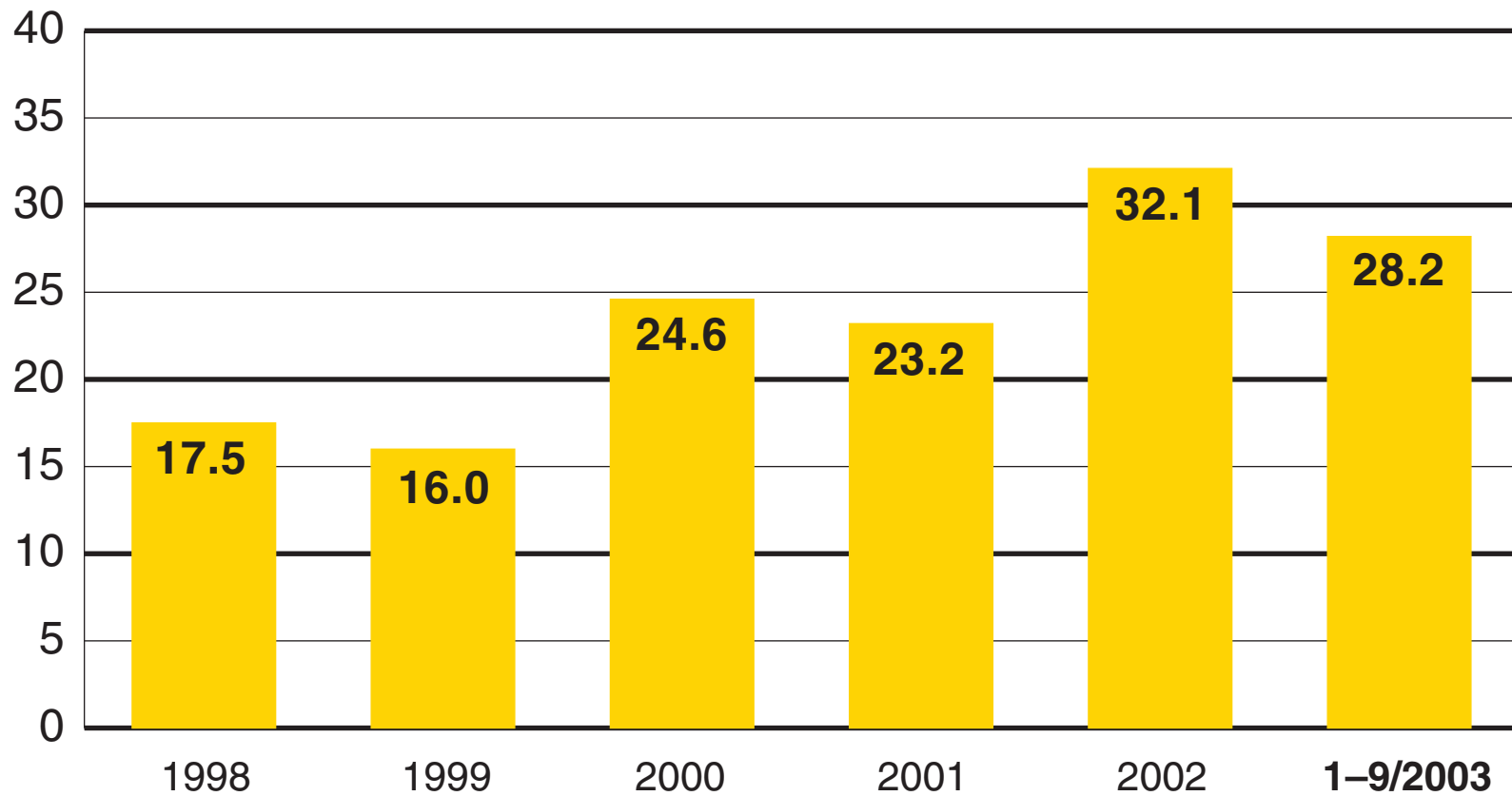


## AVERAGE NUMBER OF STAFF





## ORDER STOCK, MEUR



**PONSSE**

## RETURN ON INVESTMENT, % (ROI)

