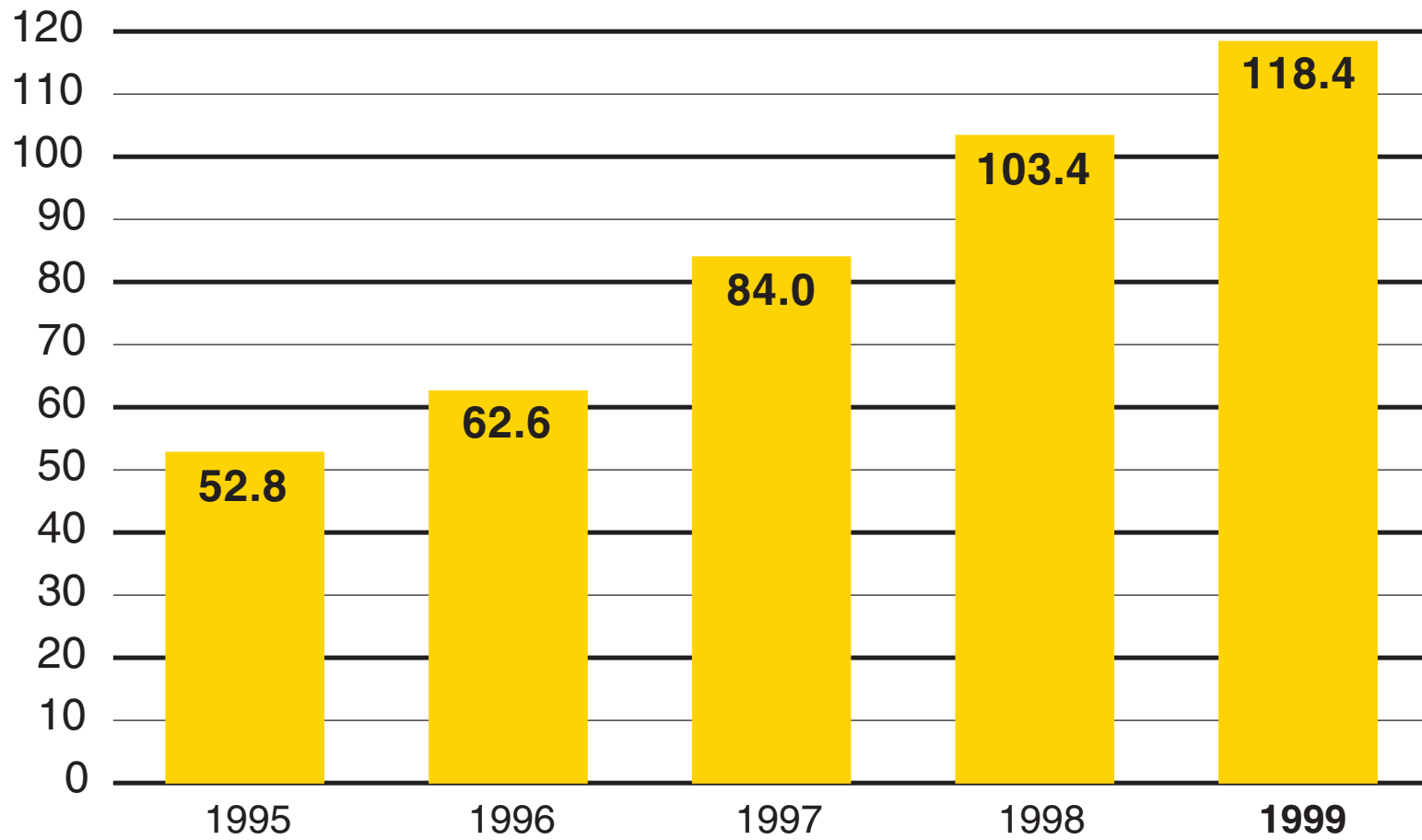


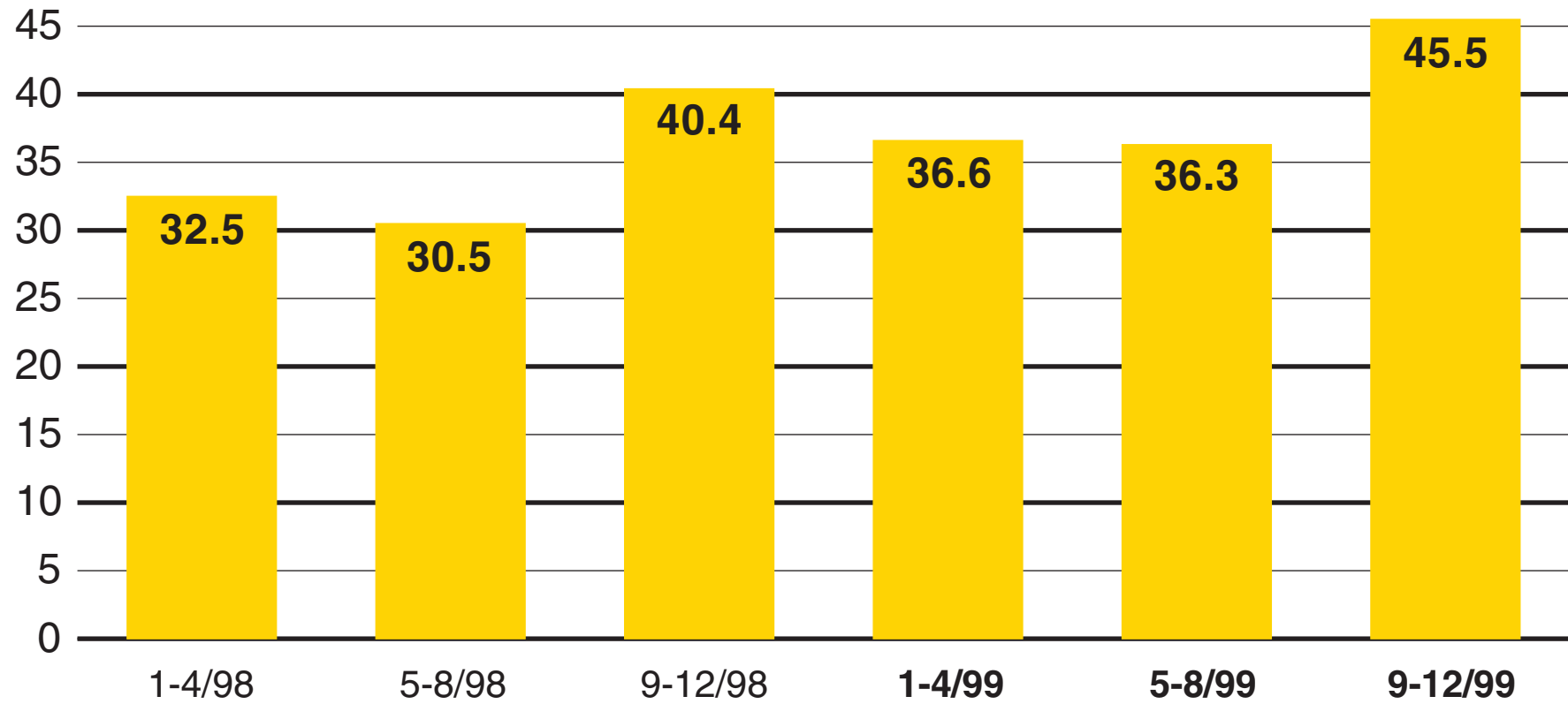
PONSSE

TURNOVER, MEUR



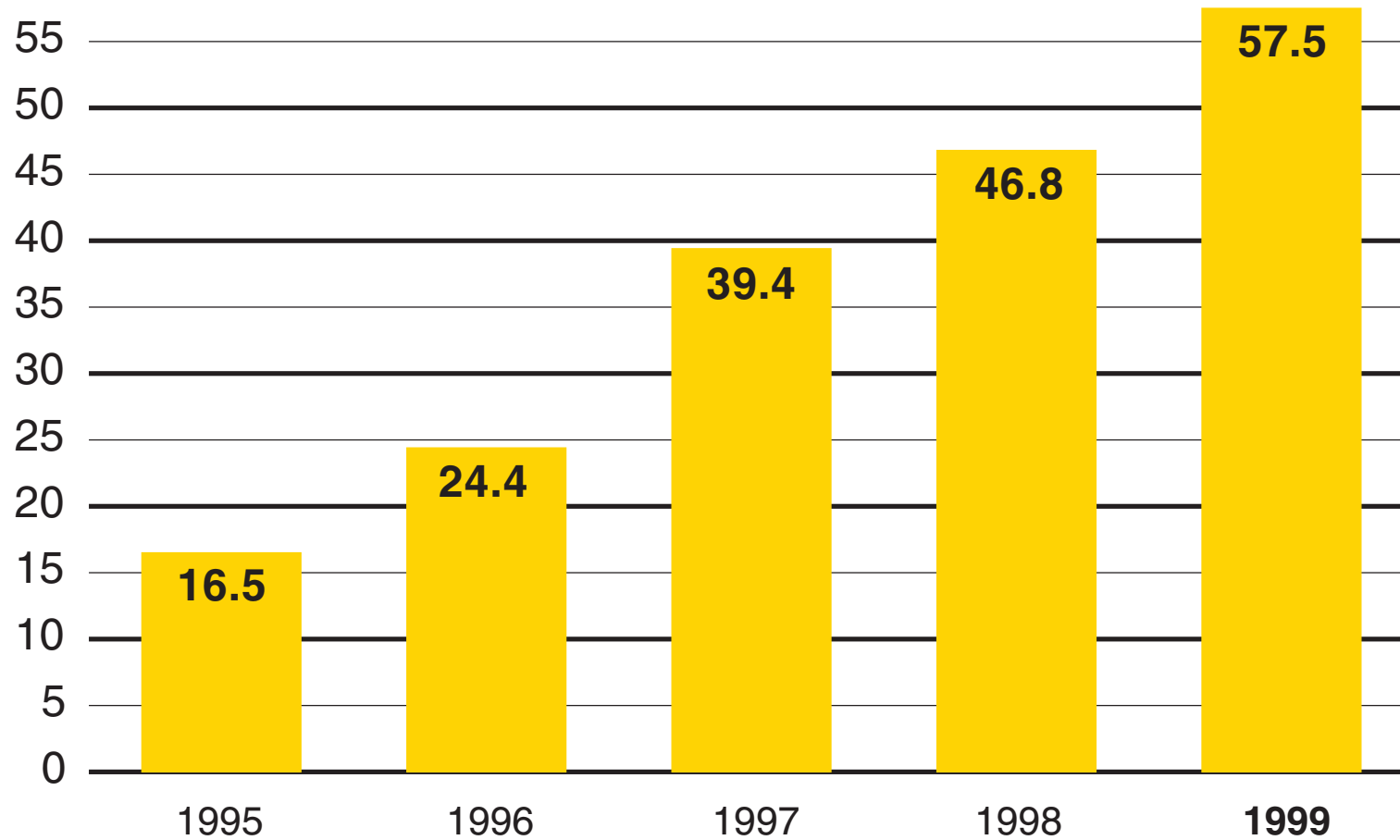
PONSSE

TURNOVER, MEUR



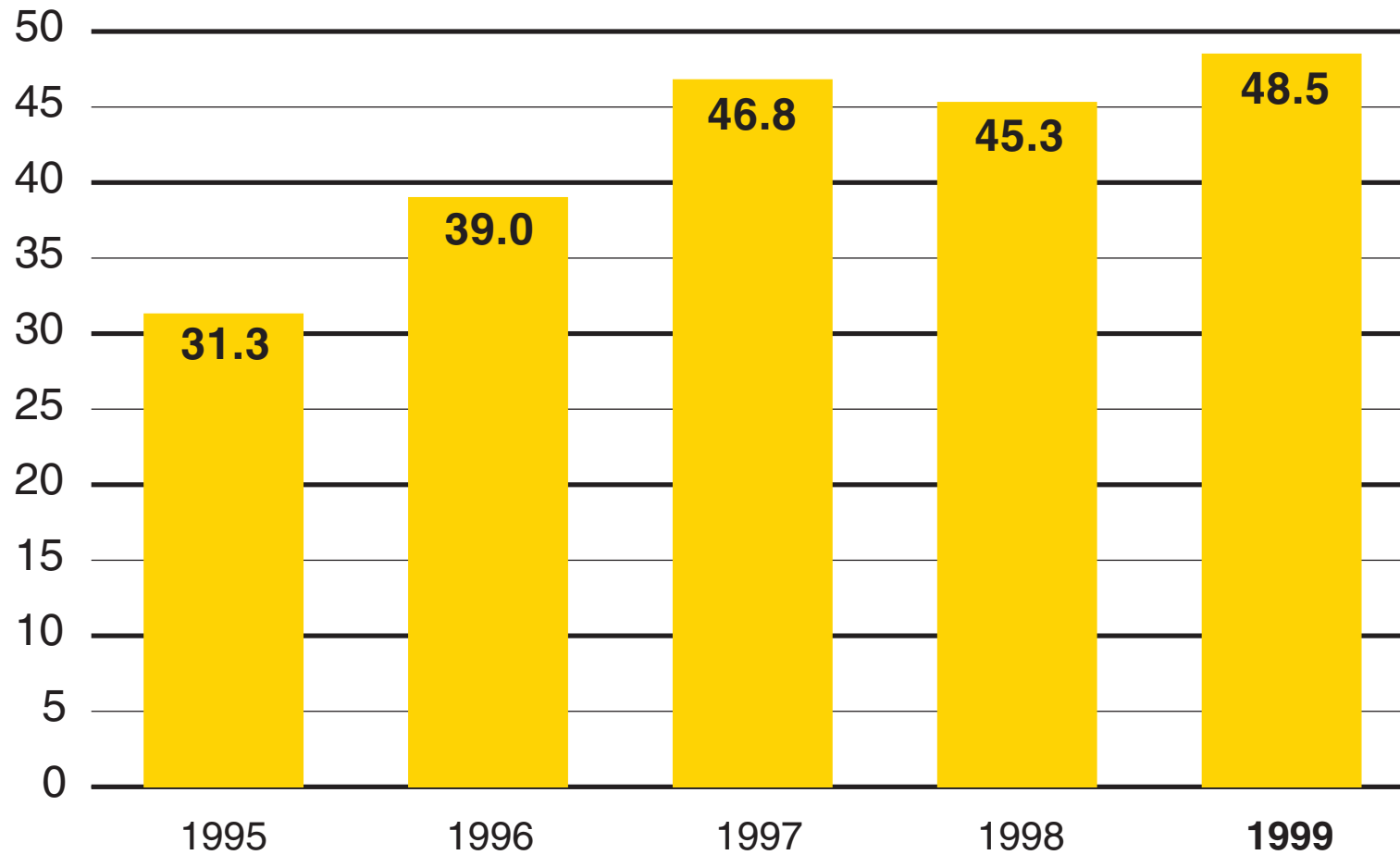


FOREIGN BUSINESS OPERATIONS AND EXPORTS, MEUR



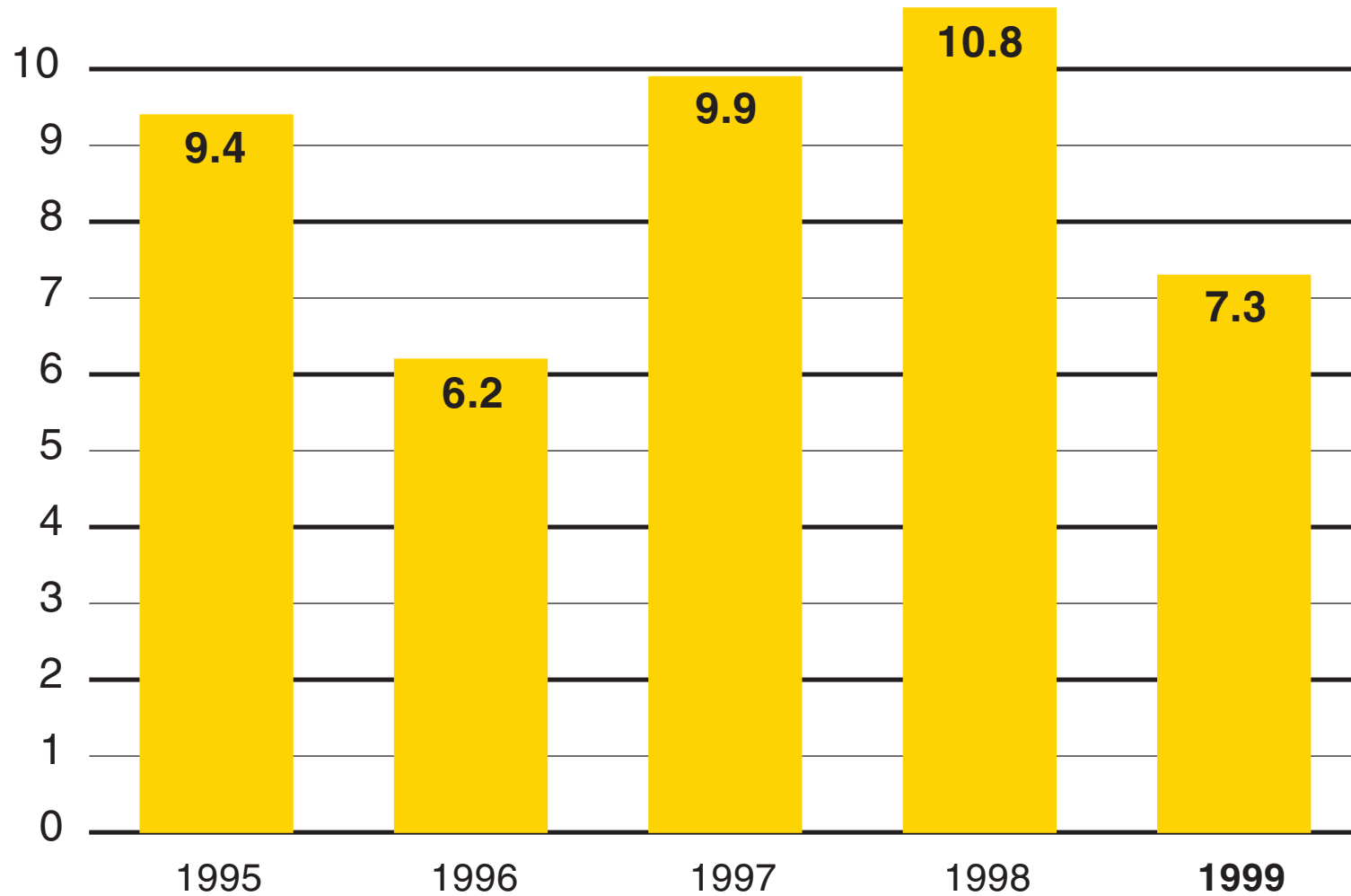
PONSSE

FOREIGN BUSINESS OPERATIONS AND EXPORTS, %



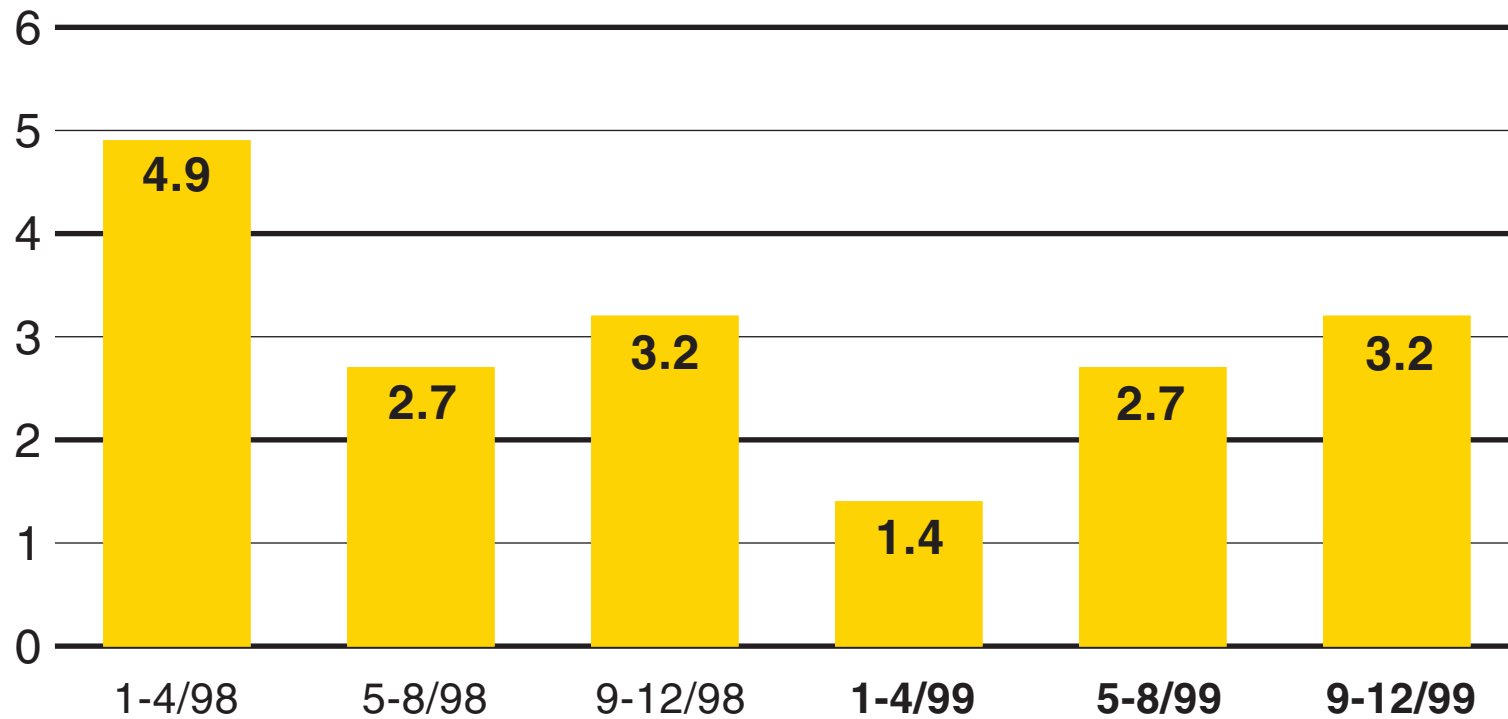


PROFIT BEFORE EXTRAORDINARY ITEMS, MEUR



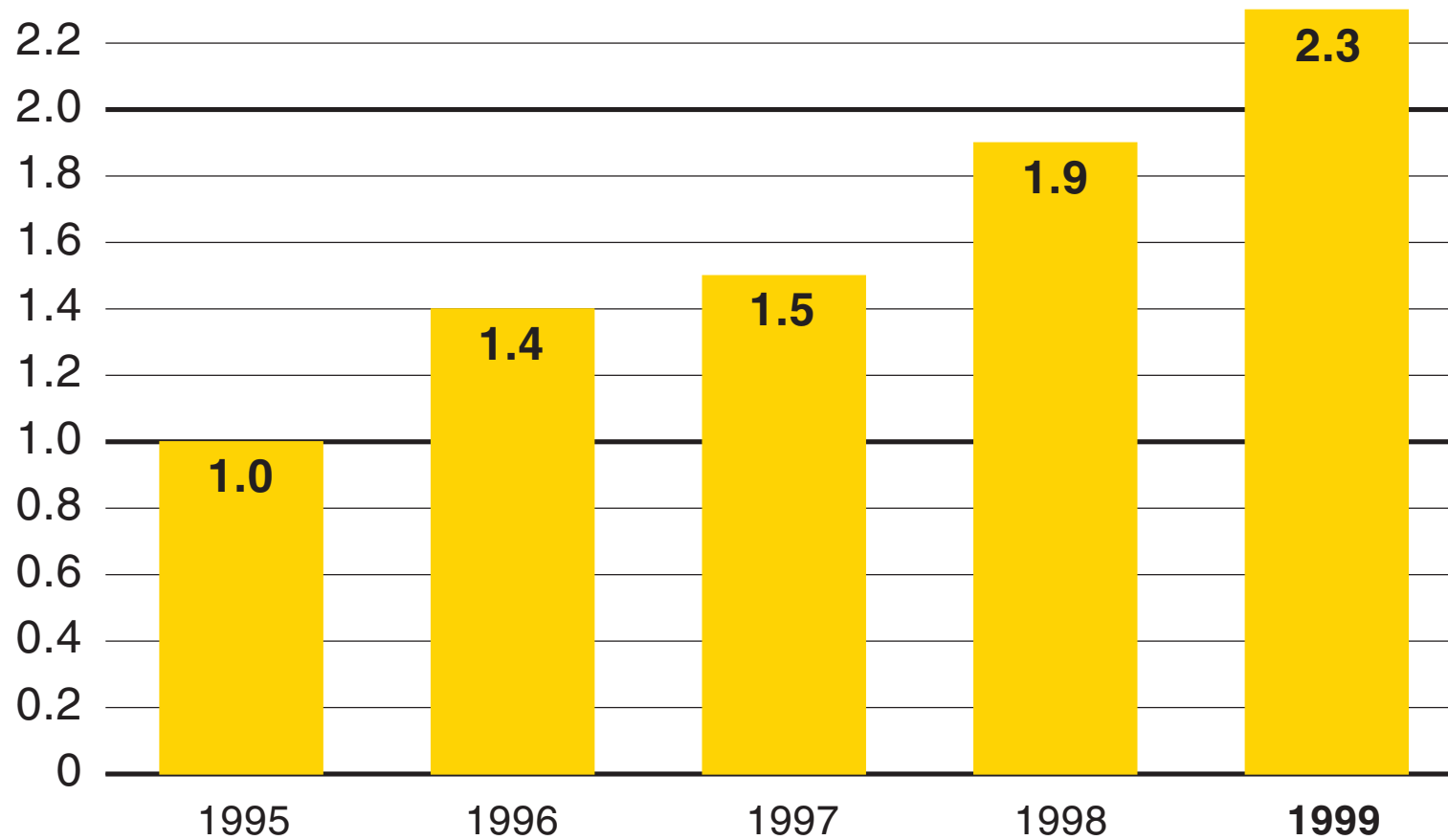


PROFIT BEFORE EXTRAORDINARY ITEMS, MEUR



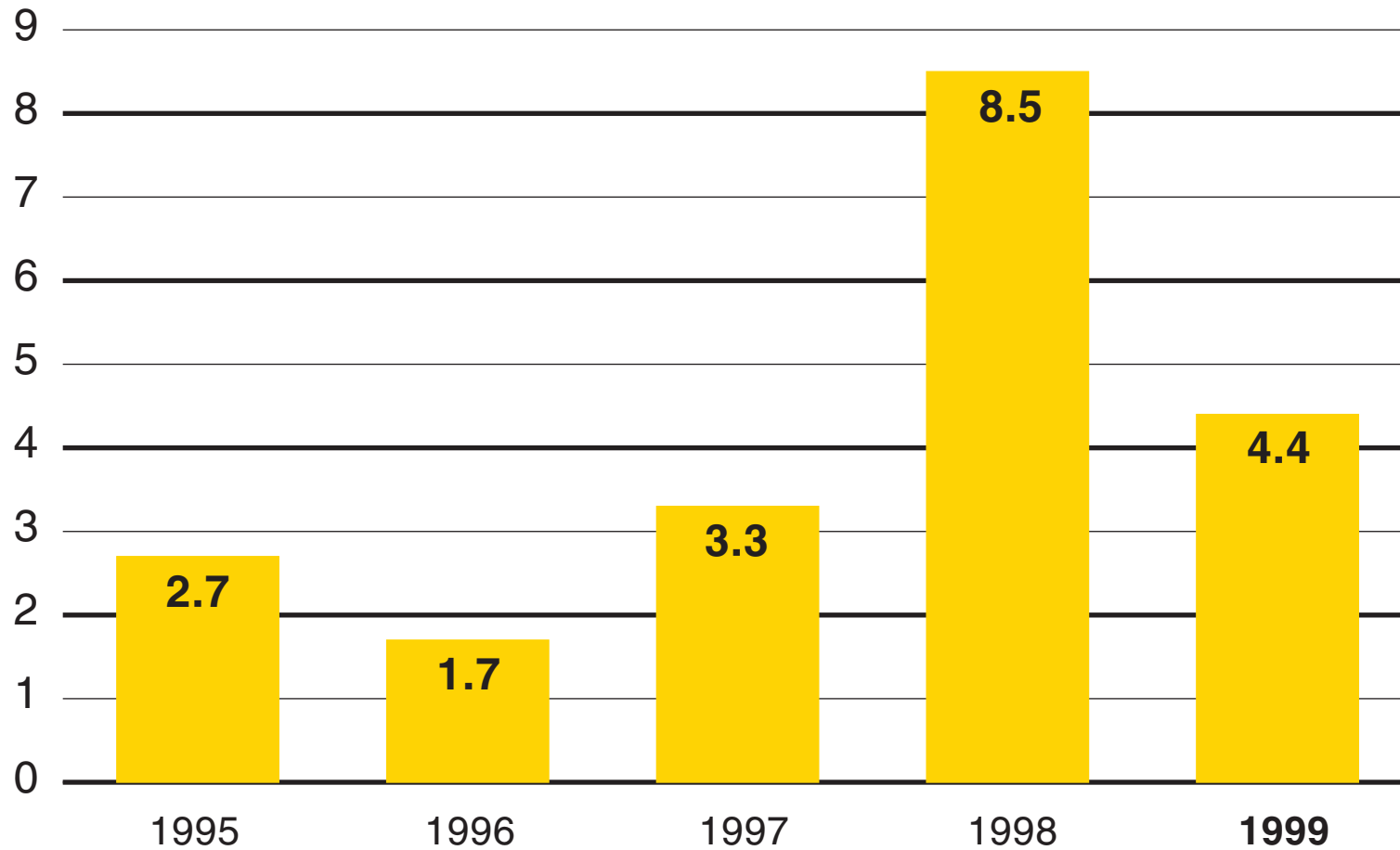
PONSSE

RESEARCH AND DEVELOPMENT EXPENDITURE, MEUR



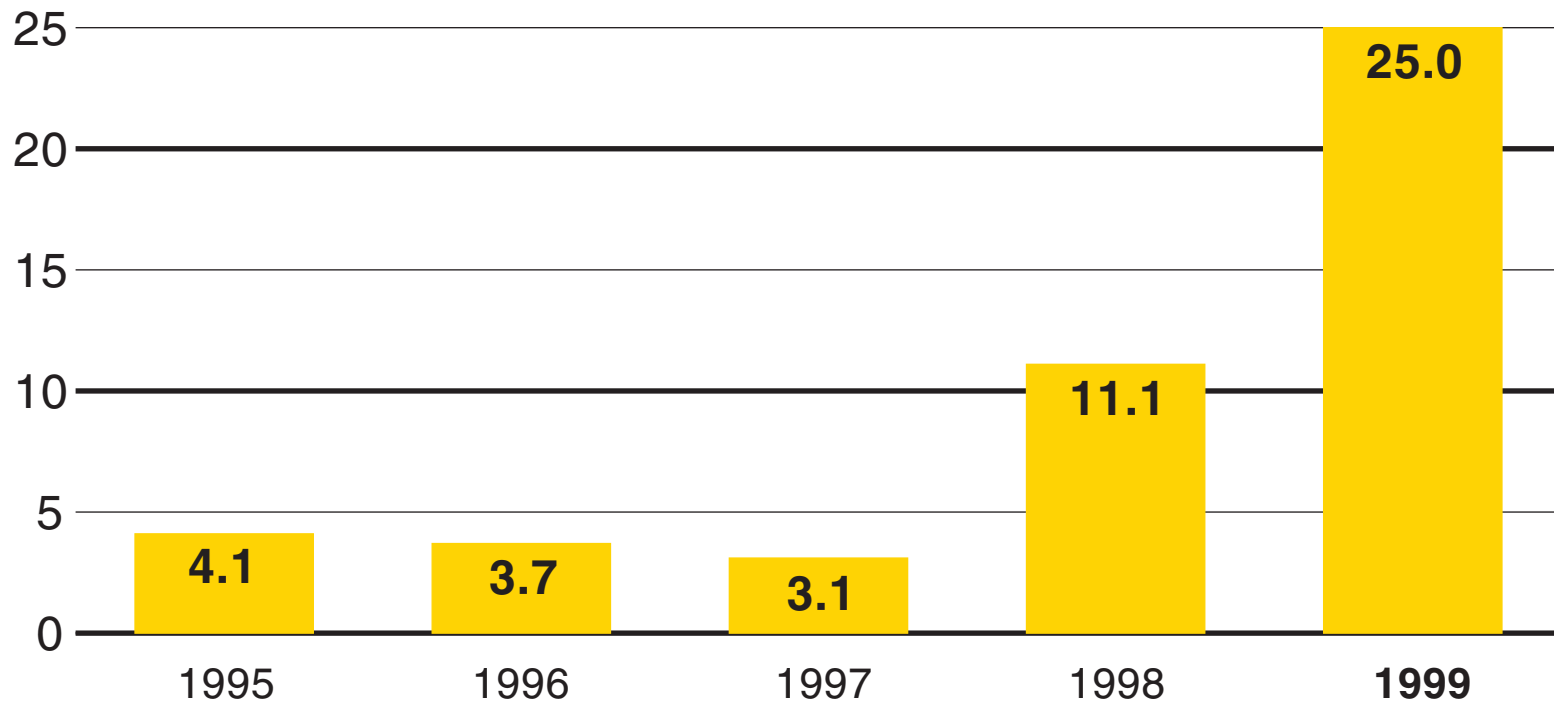
PONSSE

GROSS CAPITAL EXPENDITURE ON FIXED ASSETS, MEUR



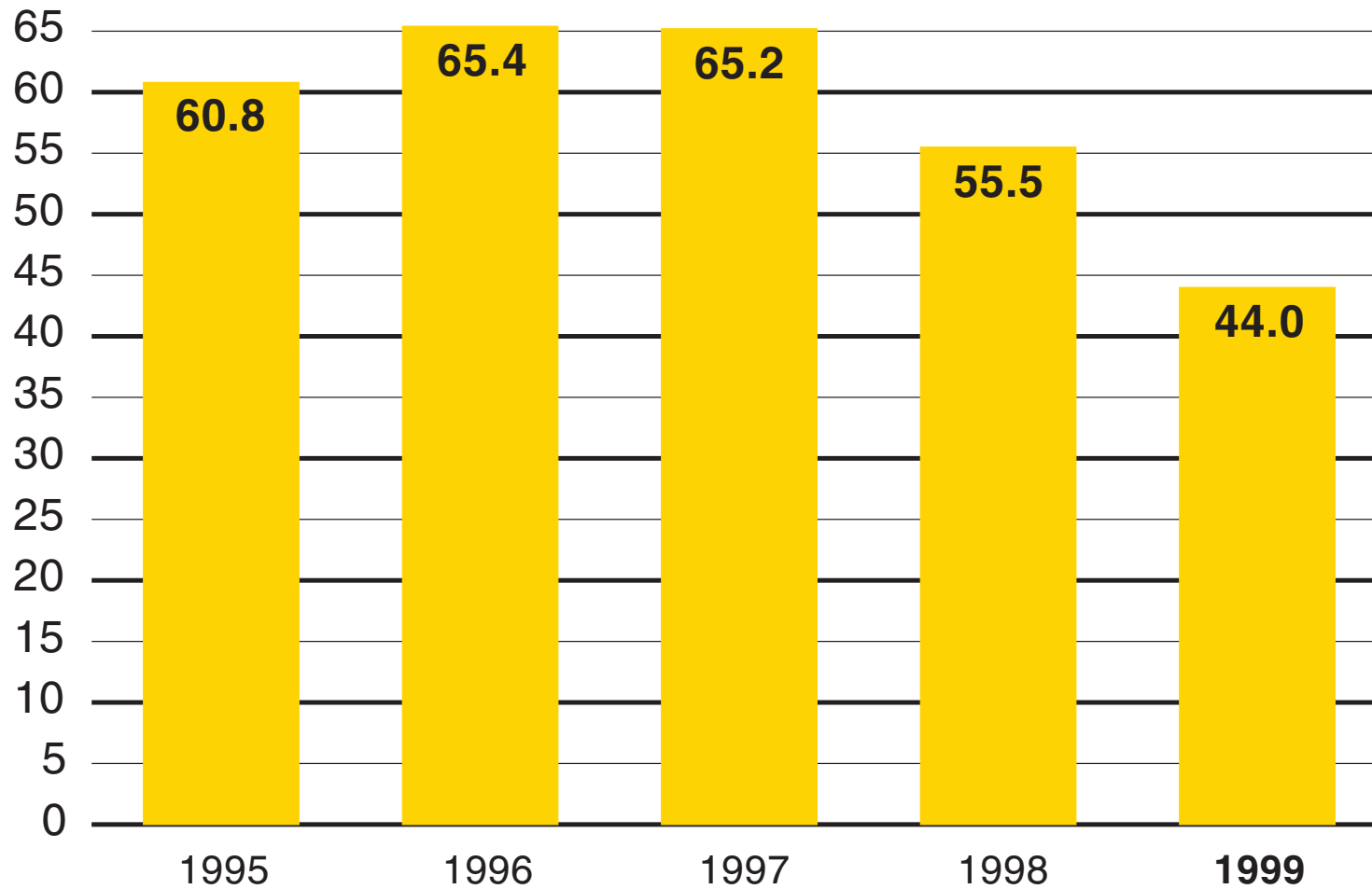


INTEREST-BEARING LIABILITIES, MEUR



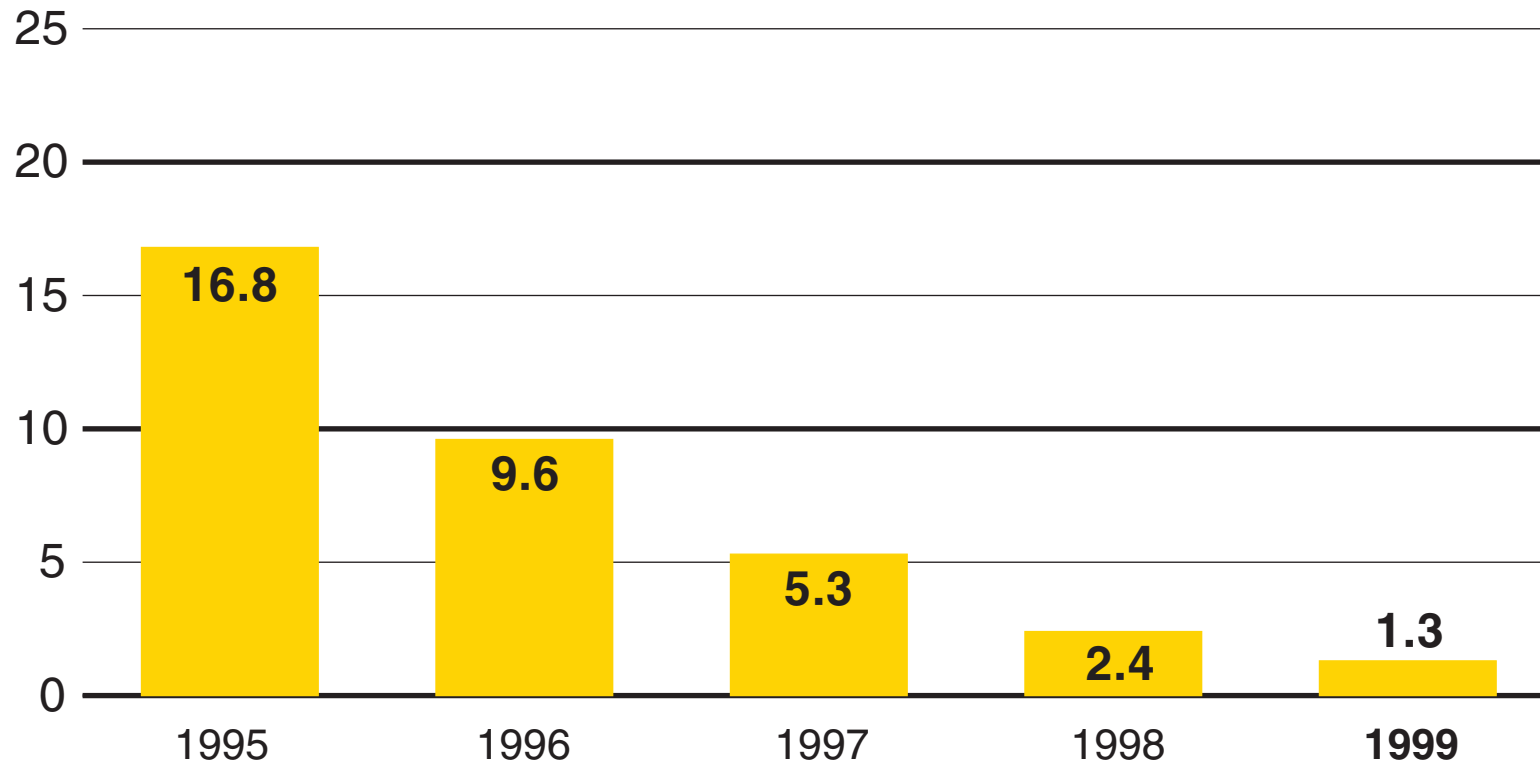
PONSSE

EQUITY RATIO, %



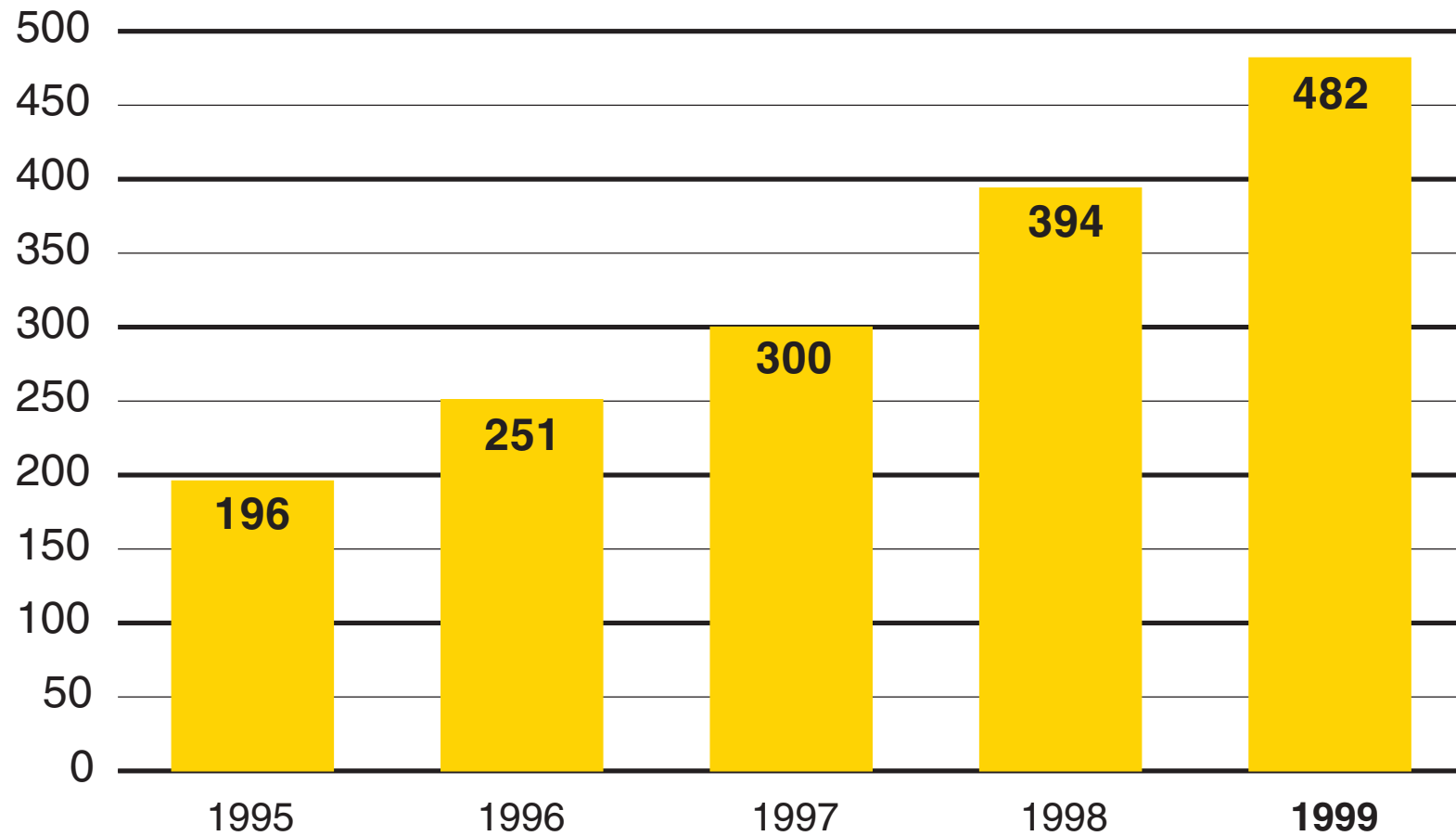


CUSTOMER FINANCING LIABILITIES, MEUR



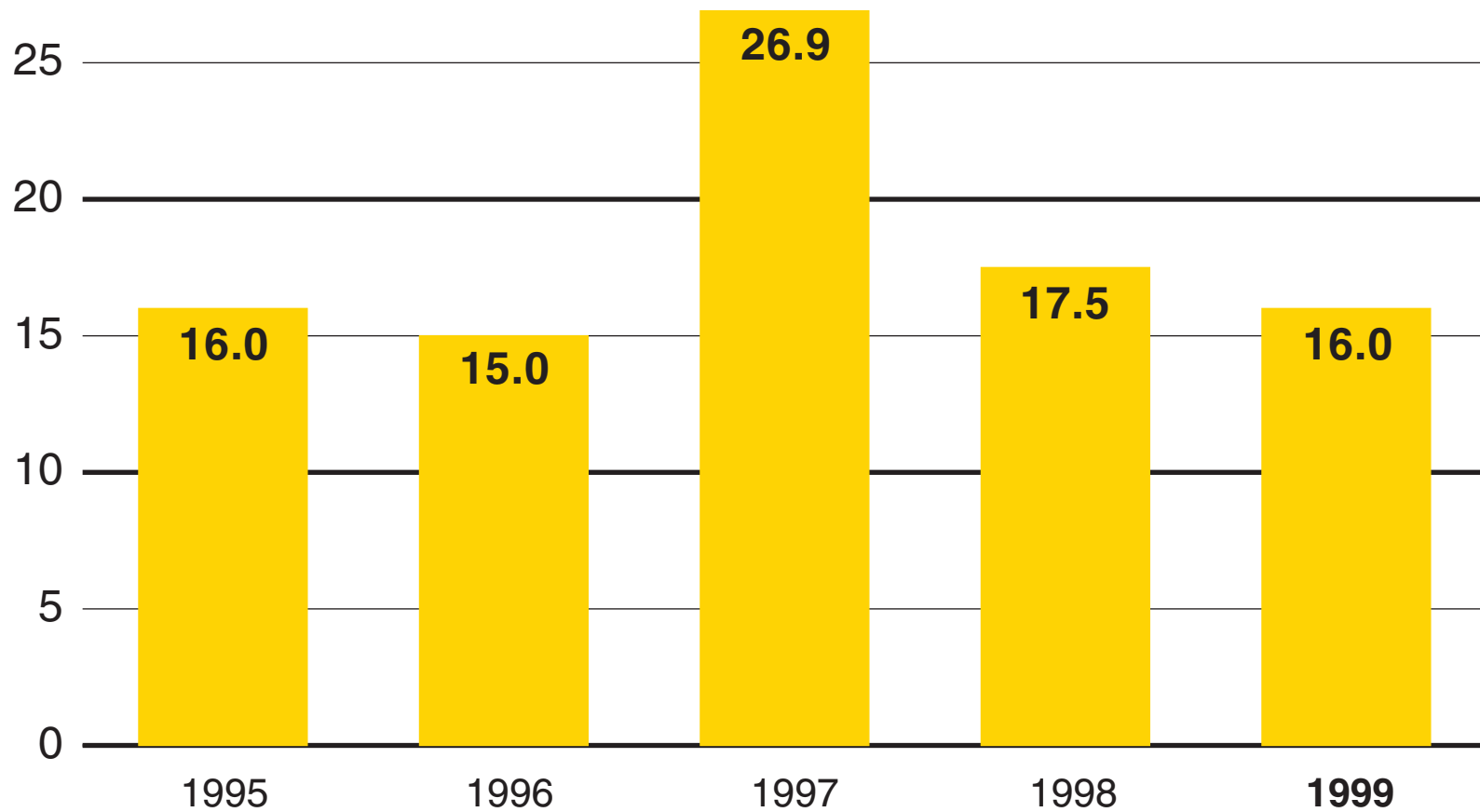


AVERAGE NUMBER OF STAFF



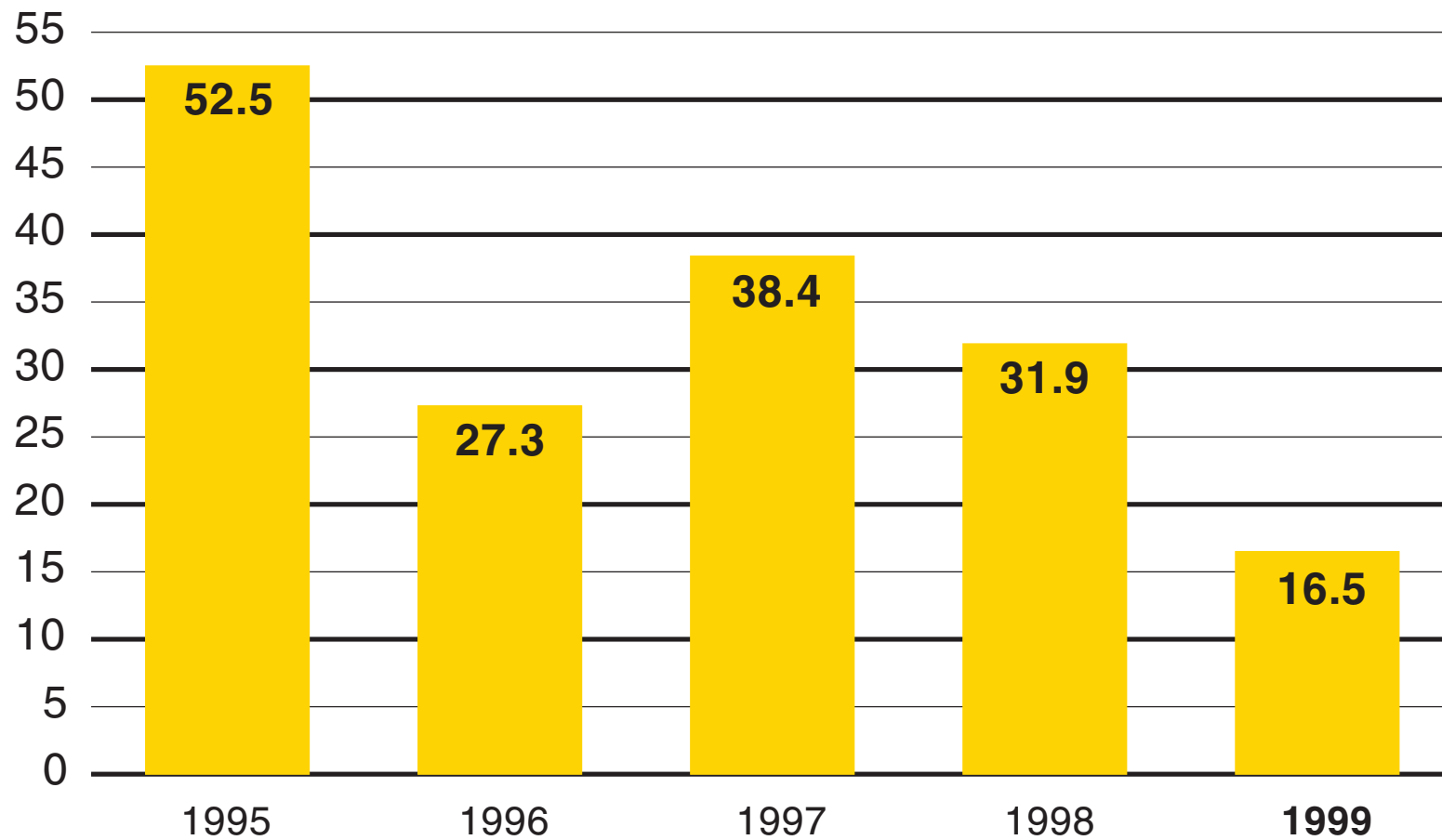
PONSSE

ORDER STOCK, MEUR



PONSSE

RETURN ON INVESTMENT, % (ROI)





DISTRIBUTION OF TURNOVER BY MARKET AREA 1999, %

